

Making a Difference Themes by MBTI Personality Type By Functions

By Gregory Huszczo

Stabilizers (STs)	ESTJ ISTJ ESTP ISTP
At Work	In Relationships
Simplifying things Getting it done Moving one step at a time Catching and correcting mistakes Just getting to work Being dependable Establishing accountability Documenting procedures and information Enforcing rules and policies Providing task-oriented training	Doing tasks to be helpful Being dependable Enforcing rules Urging caution/responsibility Dealing with reality Identifying mistakes Improving through small steps Compiling things Providing proof Encouraging physical activities
Harmonizers (SFs)	ESFJ ESFP ISFJ ISFP
At Work	In Relationships
Being there for others Being positive Being inclusive Getting to know others personally Being respectful, behaving properly Smoothing conflict Showing loyalty to the organization Rescuing individuals Providing comfort Creating order	Being there for others Offering encouragement Verbalizing feelings Being loyal Making others happy Rescuing others Hosting Smoothing conflict Advocating values Sacrificing for others
Catalysts (NFs)	ENFP INFJ ENFJ INFP
At Work	In Relationships
Reaching dreams Seeing good in everyone Facilitating communication Rescuing groups of people Developing people's potential Developing belief/ value system Promoting change through relationship Being creative Providing inspirational motivation Helping people understand	Being deeply emotional Advocating for causes Creating fun Helping other with their relationships Encouraging others to take risks Being inspirational Using communication skills Growing in relationships Showing empathy, not just sympathy Searching for the meaning of life
Visionaries (NTs)	ENTJ INTP ENTP INTJ
At Work	In Relationship
Utilizing competencies Challenging self and others Being an architect of the future Taking charge of change efforts Applying knowledge Motivating other by setting high standards Solving problems with long-term fixes Giving expert advice Looking at the big picture Mediating disputes	Making a personal difference impersonally Problem solving and planning Encouraging independence and self-reliance Helping others increase their competencies Using relationship skills learned formally Using high standards to motivate others Negotiating conflicts Using logic in clever ways Giving and using expertise Taking a big-picture view

Your Life Purpose by MBTI Personality Type By Functions

By Deidre Shelden

	STs get it right	
	<u>Life Purpose – a Mental Booster</u>	<u>Caution! Motivation Killer</u>
ESTJ	Quick to take charge of any situation void of structure with superb administrative skills and a confident commitment to their own sense of the best ways to provide order and control.	So dependent on the security of structure, schedule, and definition, they are frustrated by contexts void of control, stated outlines and material that isn't factual and concrete.
ISTJ	This most private of types takes the responsibility for organizing and scheduling everything, even dutifully acquiring all appropriate interpersonal social skills and graces a given moment demands.	So fiercely loyal with such deep sense of duty that their tendency to be driven, impatient and extremely demanding of themselves seems to be expected of everyone else, who may rebel then leaving no one to lead.
ESTP	Hard-charging capacity to immediately carry out tough jobs, as doers, problem-solvers and fix-it-or-forget-it people who can be counted on.	Always restless for action, that they well-meaningly plunge ahead, oblivious to established norms and procedures, relying on their innate talents, but then ignored consequences catch up with them.
ISTP	Drawn to risky situations "working on the edge" to get the job done where they move swiftly to the core of the problem, correcting it with great accuracy and precision.	Constantly scanning and aware of all that is occurring around them they yearn forlorn for the excitement of the unexpected and the unexplored tangible world.

	SFs provide service	
	<u>Life Purpose – a Mental Booster</u>	<u>Caution! Motivation Killer</u>
ESFJ	Gracious and effective in dealing with others, in tune with specific individual needs and especially sensitive to the nuances that make for happy and wholesome lives.	So concerned with others' needs and attuned to what is appropriate in everything, they may find a situation disagreeable, overlooking the facts, and feel taken for granted.
ISFJ	Quick, easygoing, neat, orderly, and given to a higher sense of duty in work in the service of others and makes them ultimately happy.	Serving humanity is taken so seriously that they may "complain" and rescue from work is insisted upon, even though there is nothing their serving hearts would rather be doing.
ESFP	Rise to the challenge of making in mere minutes, often to others' surprised amazement, any event exciting and entertaining, in an accepting and sensitive manner.	All energies go into keeping a strong grip on the here and now and a harmonious excitement, void of rigid routine, so that no one sees their perceived hyperactivity as serious potential.
ISFP	Create an open and diverse environment as fertile ground to encourage all life to fulfill its potential for those capable of developing themselves.	A sensitivity so in tune to others and appreciation for what life brings that they favor the practical and blending in; seemingly shy so the more aggressive, demanding and less capable types take over.

	NFs empower others	
	<u>Life Purpose – a Mental Booster</u>	<u>Caution! Motivation Killer</u>
ENFJ	Organize effectively their insights to connect with peoples' needs and to motivate them, even when there may not have been initial interest.	So insightfully understanding of what people cannot see about personal needs and motivations that initial resistance to their input may feel like rejection.
INFJ	Caringly tap into the rich potential in others and offer original and new perceptions to inspire their potential contribution to the world.	Their inner reservoir generating a never-ending stream of possibilities and ideas for the good of those around them but feels largely untapped.
ENFP	Gregoriously inspires and affirms most anyone's potential always with new and original possibilities.	So ready with outer-world ideas and affirmations for people, they have a never-ending overwhelming flow of enthusiastic improvements for others.
INFP	They endlessly expend a lot of energy in search of ways to put their ideals to use to often help others and society in a variety of ways.	Inspired by a constant percolation of questions and material to define "Who am I?" they follow what they value as beneficial to themselves and to relations with others, but so strictly that they are never quite satisfied.

	NTs understand it	
	<u>Life Purpose – a Mental Booster</u>	<u>Caution! Motivation Killer</u>
ENTJ	Organize and marshal resources to carry out a strategy solving what seemed an impasse but instead will perfect or improve systemic efficiency.	So exhilarated by complicated impasses about which to creatively think out loud on future strategy that they see interpersonal conflict as the show stopper.
INTJ	Constantly have original and new perceptions to offer to foster improvement for everything; words, plans, designs, ideas, even people.	Their inner aloof reservoir generating a never-ending stream of possibilities and ideas to debate is surprisingly (to them) offensive or annoying.
ENTP	Generates many creative alternatives for better fitting various pieces of a system together in a variety of entrepreneurial adventures.	So excited about pursuing a continual bombardment of new ideas to make better or more effective systems that lack of follow through leaves an endless series of delayed or unfulfilled dreams.
INTP	Thinks through every stage of the task at hand, from beginning to end. Then puts a considerable amount of energy into endlessly critiquing and improving it.	Analysis of how to fit their constant percolation of new data pieces (from both internal and external influences) into a coherent whole, all thoughts, ideas, and plans seem to never quite be finalized.